



RIBA MUNDO TECNOLOGÍA:

CONSOLIDATED REVENUES OF EUR 365.7 MILLION IN THE FIRST 9 MONTHS 2024 (+19.4% YoY)

RECORD-BREAKING QUARTERLY TREND CONTINUES FOR THE GROUP

UPDATE ON FLOODING AND FULL OPERATIONAL RESUMPTION

Valencia, November 4th 2024

The Board of Directors of **Riba Mundo Tecnología S.A.**, (the "**Company**" or "**Riba Mundo**") - tech company specialising in Big Data active in the B2B segment of consumer electronics, based in Valencia (Spain) and listed on the Euronext Growth Milan market, a multilateral trading system organised and managed by Borsa Italiana S.p.A. – met today to review the consolidated revenues² as of September 30, 2024.

Update on Valencia Flood

Following the tragic flood that struck the city of Valencia on October 29, the Company confirms that no staff members were injured, and there was no significant damage to the Valencia headquarters, warehouse, or stored goods. Adhering to civil protection guidelines, operations were suspended for two days, and as of today, full operational activities have been resumed.

Consolidated Revenues as of September 30, 2024

Riba Mundo continues its trend of growing quarters, with **consolidated revenues** reaching EUR 365.7 million for the first nine months of 2024, reflecting a 19.4% increase compared to EUR 306.2 million for the same period in 2023. The first contributions from the subsidiary ePrice IT were also recorded with revenues of Euro 14.7 million.

Riba Mundo standalone **order numbers** reached 54,125 units in 9M 2024, representing a 43.1% increase compared to 37,833 in 9M 2023. **Units sold** increased to 3,068,652 in 9M 2024, a 16.3% rise from 2,638,766 units in 9M 2023. Finally, the results of the management strategies in terms of **expansion and diversification** of the offer and geographical sales channels are confirmed.

Marco Dezi, CEO of Riba Mundo Tecnología S.A., commented: *"before discussing Riba Mundo's "numbers" for the first three quarters of the year, our thoughts go out to other types of numbers that have saddened us in recent days due to the events that have affected our Valencian community. We are close to all the families affected and we are grateful that none of our staff were involved in the tragedy, and we incurred no significant damage.*

Today, we have reopened after a two-day closure, and we are more motivated and stronger than ever to continue our positive growth trajectory. Riba Mundo's consolidated revenues have grown by +19.4%, reaching EUR 365.7 million compared to €306 million for the same period in 2023, with orders increasing by +43.1% and units sold by +16.3% over the first nine months of 2023. We are satisfied with these results achieved, which are a direct result of our strategy to broaden our offerings by applying our business model to an increasing range of product categories and enhancing our sales reach in various countries."

This press release is available on the website of Riba Mundo Tecnología, investors.ribamundotecnologia.es, in the Investor Relations/Press Release section, and on www.1info.it.

² Unaudited data



RIBA MUNDO TECNOLOGÍA

Riba Mundo Tecnología

Riba Mundo Tecnología S.A., listed on Euronext Growth Milan (ISIN ES0105724001, ticker RMT) is a tech company specialized in big data, is active in consumer electronics B2B trading on a global scale. The core business is mainly focused on the category of smartphones and tablets, with the progressive expansion covering also entertainment and computing devices. Incorporated in 2018 with legal, operational and logistical headquarters in Valencia (Spain), the Company has developed MarVin, a proprietary big data software designed according to data-driven criteria for the optimisation of purchasing, sales and demand forecast generation processes, in order to ensure the efficiency of consumer goods inventory management. Distributing in more than 45 countries, with a team of around 70 employees and a base of more than 1,000 international customers, Riba Mundo has proven to have developed an innovative and efficient business model capable of generating high growth. In 2023, total revenues exceeded EUR 434 million, reporting a CAGR 2019-2023 of +86%, EBITDA stood at EUR 9.2 million, up 23% compared to 2022.

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