



## RIBA MUNDO TECNOLOGÍA:

### CONSOLIDATED REVENUES OF €105.2 MILLION IN THE FIRST HALF OF 2025 RESULTS REFLECT THE EFFECTS OF THE WAREHOUSE FIRE BUT SHOW A MONTHLY RECOVERY TREND

### PURCHASE AGREEMENT SIGNED FOR THE SALE OF A 57% STAKE IN EPRICE IT S.R.L.: STRATEGIC REFOCUS ON RIBA MUNDO'S CORE BUSINESS

Valencia, August 8<sup>th</sup>, 2025

The Board of Directors of **Riba Mundo Tecnología S.A.**, (the "**Company**" or "**Riba Mundo**") - *tech company specialising in Big Data active in the B2B segment of consumer electronics, based in Valencia (Spain) and listed on the Euronext Growth Milan market* - met today to review the preliminary consolidated revenues<sup>2</sup> as of 30 June 2025.

The first half of 2025 was significantly impacted by the fire that occurred on January 25<sup>th</sup>, affecting the warehouse at the Valencia headquarters. At the end of June, logistics operations were reinstated at the Valencia headquarters, and at the end of July, Riba Mundo resumed full operations, including dropshipping. Overall sales continue to show a gradual improvement month after month.

As of June 30, 2025, **consolidated revenues** amounted to EUR 105.2 million, compared to EUR 230.2 million in the first half of 2024, of which EUR 5.7 million was generated by ePRICE IT.

Standalone **numbers of orders** for Riba Mundo totaled 14,013 units in 1H 2025, compared to 35,761 units in 1H 2024, while the **number of units sold** was 912,992 in 1H 2025, compared to 2,198,224 units in 1H 2024.

Also today, the Company (or the "**Seller**") signed a preliminary binding purchase agreement with Connected S.r.l. (the "**Buyer**"), for the sale of a 57% stake in ePRICE IT S.r.l., of which Riba Mundo currently holds a 67% stake prior to signing the agreement.

The transaction price is EUR 135,000, to be paid by the Buyer to the Seller in multiple installments by December 31, 2025.

The remaining 10% stake in ePRICE IT S.r.l. is subject to a put option held by Riba Mundo, to be exercised by February 28, 2026, for an amount of EUR 35,000. Therefore, if the put option is exercised, Riba Mundo will receive a total of EUR 170,000 from the transaction.

The strategic rationale for the transaction lies in Riba Mundo's desire to refocus on its core business internationally, concentrating its efforts on relaunching the Group's growth and deconsolidating non-strategic activities. The proceeds from the transaction will be used for IT investments in Marvin software, completing the introduction of AI to manage supplier offers and select the best-performing codes.

ePrice IT S.r.l., a company operating in Italy in e-commerce across various product categories such as household appliances, telephony, IT, smart home, TV and home cinema, video games, audio and music, and air conditioning, reported revenues from sales and services of EUR 5.7 million in 1H 2025 and EUR 41.9 million

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<sup>2</sup> Unaudited data



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as of December 31, 2024. EBITDA was EUR -1.9 million in 1H 2025 and EUR -1.6 million as of December 31, 2024. Net profit for the year was EUR -2.6 million in 1H 2025 and EUR -2.3 million as of December 31, 2024.

The transaction is expected to close in September 2025, subject to the satisfaction of the usual conditions precedent for this type of transaction, including failure to exercise the right of pre-emption provided for by the bylaws-

**Marco Dezi, CEO of Riba Mundo Tecnología S.A.**, commented: *"We are pleased to report that our company's revenue and orders are registering a gradual and steady increase, with particularly significant acceleration in recent months. This positive trend is a great source of satisfaction for us and confirms the effectiveness of the strategies adopted during our recovery phase.*

*In particular, with the return to our on-site warehouses at the end of June, we have seen a significant qualitative improvement in the management of logistics activities, which has helped optimize processes and strengthen our operational capacity.*

*We would also like to express our sincere appreciation to our customers and suppliers, whose support and trust have been crucial throughout this journey. The collaboration and enthusiasm shown by all parties involved motivate us every day and enable us to successfully handle the growing workload.*

*We look to the future with optimism, ready to further consolidate these results and continue our growth path with determination and team spirit.*

*At the same time, to maximize our efforts and focus on Riba Mundo's core business, we have decided to sell our stake in ePrice to Connecteed, which we are confident will be able to contribute its industrial and technological expertise to bring the famous Italian e-commerce brand back to the top."*

This press release is available on the website of Riba Mundo Tecnología, [investors.ribamundotecnologia.es](https://investors.ribamundotecnologia.es), in the Investor Relations section and on [www.1info.it](http://www.1info.it).

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## **Riba Mundo Tecnología**

Riba Mundo Tecnología S.A., listed on Euronext Growth Milan (ISIN ES0105724001, ticker RMT) is a tech company specialized in big data, is active in consumer electronics B2B trading on a global scale. The core business is mainly focused on the category of smartphones and tablets, with the progressive expansion covering also entertainment and computing devices. Incorporated in 2018 with legal, operational and logistical headquarters in Valencia (Spain), the Company has developed MarVin, a proprietary big data software designed according to data-driven criteria for the optimisation of purchasing, sales and demand forecast generation processes, in order to ensure the efficiency of consumer goods inventory management. Distributing in more than 45 countries, with a team of around 70 employees and a base of more than 1,000 international customers, Riba Mundo has proven to have developed an innovative and efficient business model capable of generating high growth. In 2024, total revenues exceeded EUR 480 million, reporting a CAGR 2019-2024 of +67%, EBITDA stood at EUR 6.5 million.

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